



Strategic Investor Relations Analyst

Iridium Advisors is a fast-growing regional investor relations consultancy based in Dubai, United Arab Emirates. Iridium was founded in 2015 as the Middle East's first pure investor relations consultancy and technology firm. In a short time, Iridium established itself as the region's leading investor relations advisor. We operate across the entire strategic, financial and investor communications spectrum, helping clients succeed in a constantly changing capital markets and communications environment.

Job Purpose

Iridium is seeking a Strategic Investor Relations Analyst to join our high-performing and expanding consulting team. This role entails supporting client engagements across the entire investor relations spectrum, from gathering and synthesizing strategic, financial and operational information, analysing capital markets performance, and competitive benchmarking to formulating and testing hypotheses, and presenting management recommendations to unlock valuation potential. Responsibilities also include devising investor relations strategies and organizational blueprints, and creating investment narratives and presentation materials. The role further offers the opportunity to support ongoing development of IridiumGPT and Iridium Quant Lens, our proprietary AI platform that integrates NLP, LLMs, and machine learning components.

Key accountabilities

The Strategic Investor Relations Analyst is responsible for supporting strategic components of client consulting engagements, which include:

- Analyse key valuation drivers including corporate strategy, financial performance, management capabilities, and investor relations maturity level to develop a perspective on value creation in the client's industry sector and peers.
- Review performance trends, valuation multiples, and market feedback to provide a well-rounded understanding of the client's position within the capital markets.
- Provide insights into industry trends, peer performance, and shifts in investor sentiment that could impact the strategic positioning and investment narrative.
- Identify areas for improvement in current investor relations strategies, enhancing transparency, consistency, and engagement to align with market expectations.
- Design organizational blueprints for the investor relations function that align with strategic objectives, market positioning, and industry standards.

- Present actionable recommendations to board of directors and senior executives to enhance buy-side and sell-side engagement, improving investor perceptions.
- Collaborate with senior executives to refine and polish corporate narratives, ensuring they align with strategic objectives and market opportunities.
- Create high-quality presentation materials and develop delivery channels to effectively convey the investment thesis to the market.

Accountability Result Indicators

- Excellence in strategic analysis
- Consulting team and client feedback
- Success towards client engagement deliverables
- Overall success of client investor relations functions

Qualifications, Experience, Skills & Competencies

Education:

- Bachelor's degree in Business Administration, Finance, Economics, or a related field
- Relevant post-graduate qualification (CFA, MBA) an advantage

Experience:

- 3+ years in a strategic planning, management consulting, corporate strategy, or investor relations role
- Demonstrated professional and academic achievement

Skills & Competencies:

- Exceptional analytical and strategic thinking skills, with the ability to synthesize complex information into clear, strategic insights
- Superb written and verbal communication skills
- Advanced Excel and PowerPoint skills for high-quality presentations
- Strong organizational skills, with the capability to manage multiple projects under tight deadlines
- Excellent relationship-building skills, with a focus on collaboration and teamwork
- Curiosity and a keen interest in corporate strategy and capital markets
- Proactive, detail-oriented, with a strong work ethic and a team-oriented mindset
- Fluency in English is required; proficiency in Arabic is an advantage