

# Investor Relations at DP World

December 2018

Creating the Future, **Now.** 

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#### What is the role of Investor Relations?

The investor relations officer position is accountable for creating and presenting a <u>consistently</u> applied investment message to the investment community on behalf of a company, and for monitoring and presenting to management the opinions of the investment community regarding the company's performance.

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#### **DP World Investor Relations**

#### Mission: Through <u>Effective</u> Communications, IR Enhances Corporate <u>Value</u>.





### **IR Audience**

|   | Investors        | ° Institutional | ° Retail    |  |  |
|---|------------------|-----------------|-------------|--|--|
|   | Analysts         | ° Buy Side      | ° Sell Side |  |  |
|   | Market Regulator |                 |             |  |  |
| R | Media            |                 |             |  |  |
|   | Lenders          |                 |             |  |  |
|   | Rating Agency    |                 |             |  |  |
| 盦 | Government       |                 |             |  |  |

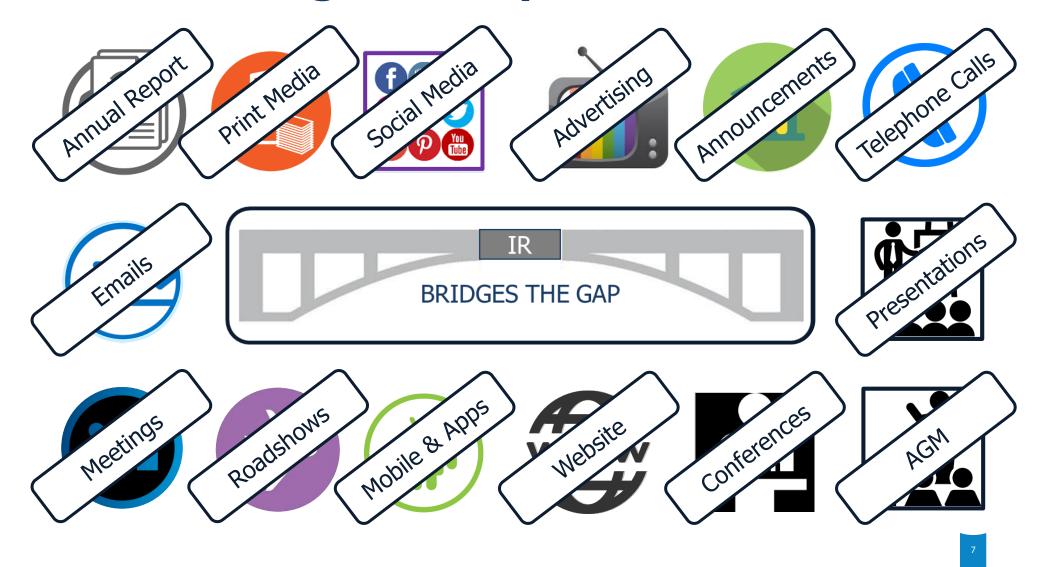


# **IR Credentials**





#### How to Bridge the Gap?





# **IRO Characteristics**

Know Your Company Inside Out

Understand Your Audience



Maintain Your Relationships



Make Yourself Available

Use Technology

# Thank you .. Any Questions?

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